

Consultancy services let during 2010/2011, of \$10,000 or more

Consultants name	Description	Contract Price	Selection process (1)	Justification process (2)
Pricewaterhouse Coopers Acturial Pty Ltd	Provision of internal audit services 2011	\$ 372,546.90	Open Tender	C
Pricewaterhouse Coopers Acturial Pty Ltd	Provision of internal audit services 2012	\$ 335,000.00	Open Tender	C
Helen Cain Consulting Limited	Information technology consulting	\$ 115,000.00	Direct Sourcing	A
Hogan Advisory Pty Ltd	Provision of communications advice	\$ 33,500.00	Direct Sourcing	B
Norton Rose	Legal Advice	\$ 55,000.00	Panel	B
Minter Ellison	Legal Advice	\$ 55,000.00	Panel	B
Mallesons Stephen Jaques	Legal Advice	\$ 55,000.00	Panel	B
Allens Arthur Robinson	Legal Advice	\$ 55,000.00	Panel	B
Australian Government Solicitor	Legal Advice	\$ 55,000.00	Panel	B
Baker & McKenzie	Legal Advice	\$ 55,000.00	Panel	B
Blake Dawson	Legal Advice	\$ 55,000.00	Panel	B
Clayton Utz	Legal Advice	\$ 55,000.00	Panel	B
Corrs Chambers Westgarth	Legal Advice	\$ 55,000.00	Panel	B
DLA Phillips Fox	Legal Advice	\$ 55,000.00	Panel	B
Freehills	Legal Advice	\$ 55,000.00	Panel	B
Blake Dawson	Legal Advice	\$ 11,171.88	Direct Sourcing	C
DLA Phillips Fox	Human Resource Advice	\$ 10,855.79	Direct Sourcing	C
Audrey Page & Associates	Human Resource Consultancy	\$ 11,550.00	Direct Sourcing	B
Hogan Advisory	Provision of communications advice	\$ 22,000.00	Direct Sourcing	B
Hogan Advisory	Provision of communications advice	\$ 59,400.00	Direct Sourcing	B
Clearpoint Ltd	Information technology consulting	\$ 73,000.00	Direct Sourcing	A, B
Verizon	Information technology consulting	\$ 11,440.00	Direct Sourcing	C
ASG	Information technology management services	\$ 649,000.00	Direct Sourcing	B
ASG	Information technology security services	\$ 24,000.00	Direct Sourcing	A
Focus Group Consulting	Leadership, culture and performance diagnostic	\$ 54,092.56	Direct Sourcing	B
<b>TOTAL</b>		<b>\$ 2,387,557.13</b>		

(1) Explanation of selection process terms drawn from the Commonwealth Procurement Guidelines (December 2008)

**Open Tender:** A procurement procedure in which a request for tender is published inviting all businesses that satisfy the conditions for participation to submit tenders. Public tenders are generally sought from the Australian Government AusTender internet site.

**Select Tender:** A procurement procedure in which the procuring agency selects which potential suppliers are invited to submit tenders. This procurement process may only be used under certain defined circumstances.

**Direct Sourcing:** A form of restricted tendering, available only under certain defined circumstances, with a single potential supplier or suppliers being invited to bid because of their unique expertise and/or their special ability to supply the goods and/or services sought.

**Panel:** An arrangement under which a number of suppliers, initially selected through an open tender process, may each supply property or services to an agency as specified in the panel arrangements. Quotes are sought from suppliers that have pre-qualified on the agency panels to supply to the government. This category includes standing offers and supplier panels where the supply of goods and services may be provided for a pre-determined length of time, usually at a pre-arranged price.

(2) Justification for decision to use consultancy

- A – skills currently unavailable within agency
- B – need for specialised or professional skills
- C – need for independent research or assessment

